



Senior Client Partner



Decision Inc. 2018 – current

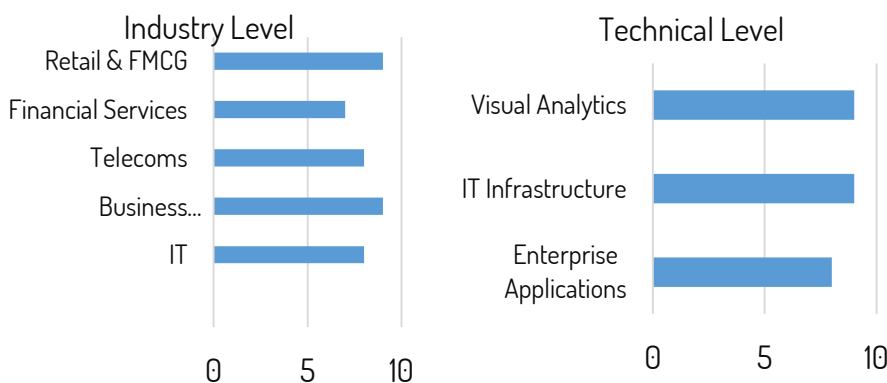
As a proud member of the Xennial generation and having worked in the Information Technology field for over two decades I've had the privilege of experiencing first hand, the transition of a business world with very little or no end-user computing to a world in which technology is evolving at an exponential rate. Experience in dealing with major technology disruptions and adapting in a rapidly changing business landscape counts now more than ever.

I've spent most of my career providing leadership and direction to customer facing teams focused on medium to large Corporate clients both in South Africa and the United Kingdom; always accountable for making strategic, operational, commercial and personnel decisions with my company and clients best interests in mind.

My successes in a diverse range of business leadership and development roles; as a Director in the restructure and growth of the outsourced division of a successful UK leisure firm; as an acquisition account manager within a Global Network Services Business; Account Director for a top UK Specialist IT Procurement Business and more recently as a leader in the Business Intelligence field, combined make up my 23 years of solid business, operational and leadership experience.



Skills and Expertise



Sean Young

I assist companies to understand the massive potential of their data. I work with executive teams across multiple sectors developing strategies to grow their businesses, improve operational efficiency and to embrace and leverage new possibilities.

I find these varying engagements incredibly fascinating and fulfilling because they open up new opportunities and help customers change the way they do business, for the better.



Education

1995
National Certificate in Engineering Studies

2004
Executive Coaching & Consulting

2005
Chartered Institute of Marketing UK

2010
ITIL v3 Foundation Certified

2016
Diploma in Digital Marketing