



## Senior ERP Specialist



Decision Inc. Immix 2000 – current

I have a strong sales capability allows me to understand a client's business requirements in a short space of time and then paint a picture based on the technology solutions offered.

My experience and relationships in the Navision and Dynamics marketplace have given me a competitive advantage in many different ways. A clear understanding and sales experience in the Microsoft stack allow me to provide a comprehensive roadmap for technology solutions aligned to a business and digital transformation strategy.

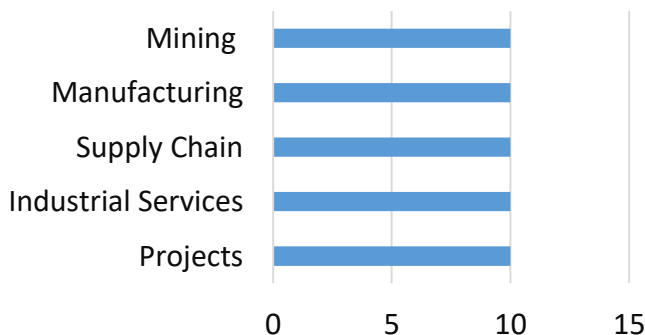
I specialize in providing solution recommendations at an executive and business owner level for Microsoft Business Applications and supporting technologies, complemented by our own IP for enhanced functional capability.

I am responsible for all new sale of all new ERP solutions to grow our client base in our areas of specialty, while ensuring alignment with latest advances in technology.

My experience is enhanced by the many international training courses, certifications and conference attended.



## Skills and Expertise



## Nikki Isherwood Chief Sales Officer

I have been working in the ERP market since 2000 coming from a information technology background. I am experienced in the Microsoft ERP products, with a comprehensive understanding of how and where an ERP can benefit our clients. I work closely with client through the evaluation process to find the most comprehensive solution to ensure the best return on investment.



## Education

### Certifications

Microsoft Dynamics ERP and CRM Sales  
Miller Heiman Sales

### Diplomas

Sales Management Project Management  
Finance  
Public Relations